



REVEALING THE OPPORTUNITIES
in Contract Bio/Pharma Services

**Pharm
Source[®]**

ARE YOU GETTING INFORMATION YOU CAN TRUST?

▶ NAVIGATE THE BIOPHARMA OUTSOURCING MAP WITH CONFIDENCE

The path to a successful outsourcing relationship begins with PharmSource. At the intersection where CMOs, CROs and Big Pharma meet, PharmSource continuously monitors the traffic, assesses changing conditions, and reveals the clearest pathway to success.

▶ ANTICIPATE WHAT LIES BEYOND THE NEXT CURVE

PharmSource has expert eyes and ears on the global outsourcing map, so we can bring you timely, reliable information and essential insights to help you plot a clear, confident course.

▶ MAKE PHARMSOURCE YOUR OUTSOURCING GPS

PharmSource isn't a broker. We're professional information analysts who specialize in providing pharma, CMO and CRO execs with the intelligence you need to uncover opportunities, grow revenues, and make confident business decisions.

Focused

While big-name consulting firms claim to have their pulse on everything from automobile sales to fashion trends, PharmSource is laser focused on the people, companies and trends shaping biopharmaceutical outsourcing.

Timely

PharmSource monitors contract manufacturing and development continuously, not just from time-to-time. We bring you critical information and insights months before other publishers can pull together a report – and we explain exactly what every new development means for your business.

Accurate

Most consulting firms base their analyses on small-scale surveys and second-hand data. PharmSource maintains the most comprehensive, proprietary databases in the world. Our market insights are based on first-hand information, collected and analyzed by our dedicated team of experts, using fully transparent methodology.

*“Other services have too much information that’s irrelevant to me and wasted my time...
Your service saves me time and keeps me totally in the loop.”*

PHARMSOURCE REVEALS OPPORTUNITIES

- ▶ **We predicted the consolidation wave among big dose CMOs.**
Within weeks, Aenova moved to acquire Haupt Pharma and Patheon proposed the DSM merger. We revealed what’s driving the M&A flurry and its impact on the competitive environment for biomanufacturing.
- ▶ **We alerted CMOs to shifting supply/demand balance for injectables.** We revealed the critical variables that could impact demand, projected how many products will be outsourced by 2019, and identified how CMOs can fill a forecast capacity gap.
- ▶ **We forecast robust growth in R&D spending by mid-size and emerging bio/pharma companies.** And we identified two reasons why spending by global bio/pharma would stagnate.
- ▶ **We spotlighted the jump in demand for development and analytical services.** We pinpointed the services seeing the strongest gains, and forecast another surge for impurity testing if the US and EU harmonize their pharmacopeia updates.

**GET INTELLIGENCE YOU CAN RELY ON FROM A SOURCE
YOU CAN TRUST – PHARMSOURCE**

Jim Miller, MBA – Founder & President



CALL 888-777-9940 FOR MORE INFORMATION

YOU COULD SPEND THOUSANDS OF HOURS ...

OR YOU CAN SPEND A FEW MINUTES WITH PHARMSOURCE ...

Researching CMOs

- Understand capabilities
- Calculate capacity
- Evaluate operational experience
- Conduct due diligence
- Assess corporate stability
- Explore M&A activity
- Study capital investments

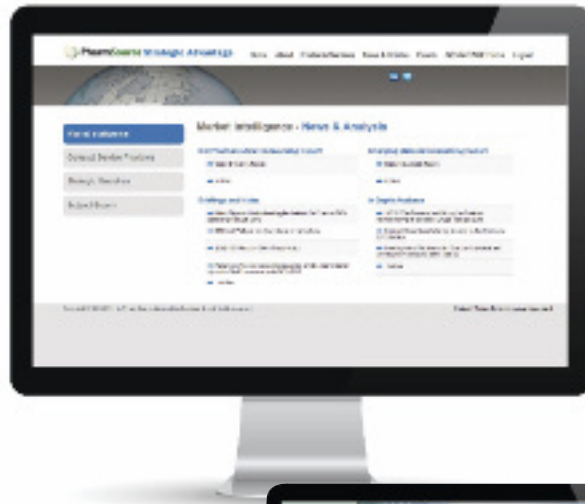
Searching for new business leads

- Fresh pipeline-signaled opportunities
- Know who has new funding to spend
- Up-to-date market intelligence
- Filter and sort by your sweet-spots
- Easily integrate data with your CRM
- Increase your staff's efficiency
- Focus your BD efforts where the action is

Staying on top of industry news

- Industry trends and market sizing
- Latest news in bio/pharm outsourcing
- Emerging market opportunities
- Regulatory compliance alerts
- Mergers and acquisitions
- Company news and moves
- Key client events impacting CMOs

PharmSource STRATEGIC ADVANTAGE



**PharmSource
LEAD SHEET**



**MARKET INTELLIGENCE BRIEFINGS, WEBINARS,
SPECIAL REPORTS & CUSTOM RESEARCH**



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PharmSource updates you on developments affecting every aspect of bio/pharm outsourcing.

CAPABILITIES

- Analytical services
- API-Biomanufacturing
- API-Small molecule
- Clinical research
- Clinical supplies
- Dose manufacturing

COVERAGE

- Captive capacity
- Emerging markets
- Financial performance
- Market conditions
- Mergers & acquisitions
- New business signings
- Targeted new business opportunities